



Inspiring Leadership

Mission

YBF provides an insight into young business people in South Australia. We are committed to fostering the growth of tomorrow's corporate leaders through valuable networking forums and programs.

Upcoming Events



YBF Showdown Breakfast

7.15 am to 9.00 am
Friday 1 May 2009
Sebel Playford Hotel

Mark Haysman, CEO, Port Adelaide Football Club
vs
Steven Trigg, CEO, Adelaide Football Club



YBF & AICC Member Only Events

Cereal Networking – Monthly

Profile your business at our monthly Members-Only networking breakfast. Networking is an effective way to foster professional relationships and generate a wide variety of business opportunities.

Cereal Networking is a new initiative available as a benefit exclusively to the Chamber's Members to enable you to make valuable contacts with ease and dramatically increase your business potential without taking too much time out of your day.



Whisky Experience and Dinner

6 pm to 9 pm
Thursday 23 April 2009
Sebel Playford Hotel

James Buntin, Whisky Ambassador



alliances



Allen Bolaffi
President
AICC SAINT

AICC Research

During December 2008, AICC commissioned Square Holes to conduct market research among members in order to **better understand the business networking needs and expectations of event attendees in order to improve events and increase membership.**

Main findings include the following:

- Three in four [77%] of current members are **satisfied with their membership.** The main reason for joining AICC/ YBF is for networking opportunities [75%].
- **Value gained** from AICC/YBF events was overwhelmingly through networking [86%].
- AICC was seen to perform above average by the majority of respondents across event areas including the vast majority [94%] who thought **overall organisation was above average.**
- **AICC events rated highest in comparison with similar organisations events.** Lunchtime was seen as the most convenient time for events by two in three [68%] of respondents.
- Communication was viewed positively by the majority [93%]; the most valuable form of communication was overwhelmingly **email invitations** [83%].
- AICC / YBF's key priority for the year ahead was seen as **providing events to network and share ideas** [66%].

About Square Holes

We are the voice of consumers.

Square Holes is a progressive market research agency with a passion for supporting **branding, advertising** and **digital:**

- ✓ **'Illumination'** to inspire and guide.
- ✓ **'Testing'** for confidence and direction.
- ✓ **'Monitoring'** of impact and opportunities.

From this we provide imagination consulting to inspire **creativity**, allow **clarity** and support **commitment.**



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with the words **"YBF"** as the subject.

Could a BMW really be the
best value car in its class?

Wheels magazine certainly thinks so.



In the latest Gold Star Cars report, Wheels magazine compared many of the hidden costs of ownership, assessing nearly 100 cars in its quest to find the vehicles that represented the best value in their class. In addition to purchase price, it based its analysis on the following:

- Resale value
- Fuel efficiency
- Safety
- Finance costs
- Warranty
- Drive
- Insurance premiums
- Servicing

Outstandingly, BMW won eight awards with victories including models from the 1 Series, 3 Series, 5 Series, X5 and Z4.

Visit Adelaide BMW to learn more about the Wheels Gold Star Cars and what makes a BMW the best value car in its class.

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YBF Mentoring Program

South Australia
Any Day intake in 2009

Creating Tomorrow's Business Leaders Today...

Are you ready to take your career to new heights and gain years of valuable business experience in a matter of months?

If the answer is yes, then the Young Business Forum Mentoring Program will provide you with the opportunity of a lifetime. The Australia-Israel Chamber of Commerce (AICC) is excited to announce "any day" intakes of its South Australian Young Business Forum Mentoring Program in 2009.

The YBF Mentoring Program is an exciting initiative which offers an individual YBF member (mentee) one-on-one mentoring by an experienced and successful business professional who is prepared to act in the capacity of mentor and share his or her knowledge and skills.

The Mentoring Program consists of:

- min. 6 One-on-one meetings between the assigned mentor and mentee pair (1-2 hours per month)
- 2 Group mentee/mentor breakfasts

The program is conducted in a strictly confidential manner

Success Story

"The YBF Mentoring Program run by the Australia-Israel Chamber of Commerce has guided me to delve within myself to develop and refine the necessary tools that are required for my career progression at Perks Chartered Accountants. It has assisted me not only to seek guidance when necessary, but to challenge myself to develop solutions to problems and stand by my actions. The program has provided opportunities to build confidence in both professional and social situations. It has allowed me to develop a clear path for both my professional and personal goals to come to fruition. It has allowed me to realise my potential and create a clear path towards the future."

The outlay for the Mentoring Program is minimal compared to the vast benefits received.

I recommend the YBF Mentoring Program to anyone wanting to take their career to new heights and realise their potential."

Sam McCarthy (October 2007 intake)
Senior Business Services Accountant
Perks Chartered Accountants

Join Us in this excellent program by contacting us for the program flyer & application form. Call Alisha Fisher, CEO of the AICC SA/NT on (08) 8221 7004 or email Alisha@aicc.org.au

Participation Fee...

\$1000 (GST Incl) for existing AICC and YBF Members
\$1100 (GST Incl) for non-members
(includes 6 months individual membership to attend AICC & YBF networking events at member rates)

Introducing the YBF Committee

Committee Members:

Ms Samantha Munt	Senior Consultant	Michels Warren
Ms Sarah Lindblom	Business Development Coordinator	Enterprise Adelaide
Ms Angela Scarfo	Associate	Minter Ellison Lawyers
Ms Amanda Gayler	Marketing and Communications Coordinator	The Royal Society for the Blind
Mr Michael Chrisan	Senior Consultant	Robert Walters
Mr Mal Chia	Senior Account Manager	Square Holes
Mr John Moffatt	Manager PBS - Client Relationship Management	Commonwealth Bank

AICC Representatives:

Ms Diana De Hulsters	Business Development Manager	Australia-Israel Chamber of Commerce
Mrs Alisha Fisher	CEO	Australia-Israel Chamber of Commerce

Introducing Mr Michael Chrisan



As a Senior Consultant with Adelaide's leading HR consultancy Robert Walters, my key responsibilities include executive recruitment in the field of Accounting & Finance while at the same time building and maintaining lasting relationships with my clients. Working across defence, oil & gas, not for profit and professional and financial services, I work to place suitably qualified and experienced people from CFO's to Assistant Accountants.

Initially joining the YBF as a member gave me the opportunity to attend topical and interesting events where I was also able to network with other like-minded individuals. Now on the committee, I am able to share my ideas and learn from other aspiring young business professionals and grow my profile in a very competitive market place.

SA Calendar

AICC	Business Luncheon – Mr John Gallacher, CEO, AWD Alliance	22 April
YBF/ AICC	Whisky Experience & Dinner – Members Only	23 April
YBF	Showdown Breakfast – Mr Steven Trigg, CEO, Crows v Mr Mark Haysman, CEO, Power	1 May
YBF/ AICC	Cereal Networking – Members Only Breakfast	6 May
YBF/ AICC	Cereal Networking – Members Only Breakfast	5 June
AICC	Business Luncheon - Dr Megan Clarke, CEO, CSIRO	10 June
AICC	Business Luncheon – Mr Bernie Brookes, CEO, Myer	16 July
AICC	Business Luncheon – Mr Mike Smith, CEO, ANZ Banking Group	2 September
AICC	Remembrance Day Breakfast with Foundation Daw Park	10 November

Please visit our national website www.aicc.org.au for updates on events nationally.

Welcome to our New YBF members

BDO Kendalls - Mrs Sarah Davies
Goldman Sachs JB Were – Mr David Leon
Pitstop Marketing - Mrs Penelope Bettison
Refined Real Estate - Mr Victor Velgush
Restaurant Associates – Ms Zoe Wheatley-Dawson
Save The Children - Mr Rhys Leppard
Square Holes – Mr Jason Dunstone
Wirra Wirra Vineyards - Mr Mark Pearce

Five Reasons Why Your Company Should Be Involved with The AICC and YBF

The Chamber offers your company a number of opportunities for adding value to your business in the following areas:

- 1 Strategic Marketing - Through promotion, broad-based advertising and niche market opportunities.
- 2 Business Development - Through key introductions to business and political leaders and access to Chamber members.
- 3 Staff Development - Through business networking functions and the Young Business Forum (only in selected states)
- 4 Corporate Entertainment - Through priority privileges at major business luncheons, dinners, receptions and private CEO briefings.
- 5 New Business Opportunity - Utilising strategic alliances, technology transfers, joint ventures with Israeli Companies.

Secrets to my Success



YBF & AICC Gold Club Member

Daniel Lock

Principal

Daniel Lock Consulting

www.daniellock.com.au

Who has had the most influence on your career and why?

A former manager who gave me a chance to produce results, this helped build my confidence. Also a variety of authors, trainers, consultants who's work I followed closely, and lately a Consulting mentor who has been really helpful teaching me about the business of consulting.

What was the most important business decision you made in 2008?

To formally meet with my consulting mentor, networking, and public speaking to promote the business.

How do you celebrate success?

With friends, over dinner.

What do you think is the secret to work-life balance?

Realising that it all adds up to a life, and to integrate your personal and work life. Taking a day off during the week, and working a Saturday if I want to. And to simply get the priorities done so they don't linger in my mind.

What is one secret to success you would like to share with our YBF members?

Work on building your self-confidence, through building skills, practicing and applying them. And realising that you are capable of achieving a great deal in 10 years time.

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THE SEAL OF BAROSSA VALLEY QUALITY



YBF Twilight Dinner

Barossa Valley Estate

21 November 2008



YBF Breakfast

Mr Michael Fazzini

6 March 2009



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